Keyes Ferry Acres Maintenance Association

270 Industrial Blvd. Kearneysville, WV 25430

October 31, 2018

To: Keyes Ferry Acres Lot Owners

From: Lee Snyder Lee Snyder

Re: Keyes Ferry Acres Maintenance Association Meeting Notice

Dear Lot Owner:

As you may know, the Keyes Ferry Acres Maintenance Association has been established by the Jefferson County Commission with the duty of maintaining the roads and common property in Keyes Ferry Acres. The Association has also been formed as a non-profit corporation under West Virginia law. We now would like to schedule the first meeting for the Association's membership, which consists of all lot owners. The meeting will be held as follows:

Saturday, December 1, 2018
10:00am
at the office of
Snyder Environmental Services, Inc.
270 Industrial Blvd.
Kearneysville, WV 25430
Conference Room, 2nd Floor

This meeting is an organizational meeting. The principal business will be to nominate and elect five members to the Board of Directors. In accordance with the Declaration and Bylaws, the Directors will operate the Association. Proxies can be assigned by lot owners who cannot attend the meeting (proxy form on blue paper is attached). Lee Snyder, or any person whom you appoint and is present at the meeting, can vote your proxy for you. I have also attached an additional meeting notice which includes the required statutory references.

over, please

Please make sure Keyes Ferry Acres Maintenance Association has your desired address for all notices and notices of proposed budgets to be mailed or emailed to you. Providing us with your email address would expedite our correspondence and reduce postage cost.

We hope to see you all on December 1, 2018 at 10 am.

Obviously, the most significant issue surrounding the formation of the Keyes Ferry Acres Maintenance Association is the level of lot fee assessments. In order that all lot owners can understand the level of fees collected in prior years, we provide Exhibit A. This lays out our historic collections. In order that all lot owners can understand the level of historic cost incurred in operating the Road Fund under Oak Meadow's management, we provide Exhibit B, which shows historic expenses.

One of the next challenges is to establish a lot fee that will allow the funding of a budget that will provide for more adequate maintenance and allow for the funding of actual road improvements. Following in Exhibit C are some potential example lot fees and the level of income they are likely to generate. The actual adoption of the fee level will be by vote of the Board of Directors.

Next, the elected Board of Directors will need to consider a budget for the coming year. Following is a potential budget as Exhibit D. We have provided categories of expenses that need to be addressed. We also have provided an estimate of the cost to reconstruct a typical 1,000 feet of road in Keyes Ferry Acres to provide proper drainage and a wider, properly sloped paved surface, which will be long-lasting and much more economically maintained, see Exhibit E. Both maintenance and improvement will have to be taken into consideration in establishing a fee level.

Thank you for your support. We look forward to an improving community with the assistance of a well-operated Road Maintenance Association.

NOTICE OF SPECIAL MEETING OF THE MEMBERS OF KEYES FERRY ACRES MAINTENANCE ASSOCIATION

Oak Meadow, LLC, organizer and incorporator of Keyes Ferry Acres Maintenance Association, Inc., and also owner of the requisite number of allocated membership interests to call a Special Meeting pursuant to WV Code 31E-7-702(a)(2) hereby serves Notice pursuant to WV Code 31E-7-702 that a Special Meeting of the Members of the Corporation will be held as follows:

Saturday, December 1, 2018
10:00am
at the office of
Snyder Environmental Services, Inc.
270 Industrial Blvd.
Kearneysville, WV 25430
Conference Room, 2nd Floor

The Special Meeting shall also serve the Organizational Meeting of the Corporation pursuant to WV Code 31E-8-820 and pursuant to WV Code 31E-7-702(d) the sole agenda item and exclusive order of business for the meeting is the nomination and election of the initial five (5) Directors of the corporation. The elected Board of Directors will thereafter appoint the Officers of the Corporation.

Oak Meadow, LLC,

Its: MINIGOR

Date: 10-31-18

Keyes Ferry Acres Maintenance Association, Inc. SPECIAL MEETING PROXY

I/We, the undersigned owner(s) of one or more Units in Keys Ferry Acres Subdivision, being being part of the membership of Keyes Ferry Acres Maintenance Association, Inc., ("Association") by Order of the County Commission of Jefferson County, West Virginia, acting pursuant to WV Code § 31E-7-722, do hereby appoint the individual identified below to be my/our proxy agent ("Proxy Agent") and to cast all votes allocated to my/our Unit(s) with regard to all business to be conducted and all matters submitted to the members at the Special Meeting of the membership, or any adjournments thereof, and in all consents to any actions taken at the Special Meeting to be held 10:00 AM on Monday, Saturday, December 1, 2018 at the Snyder Environmental Services, Inc., 270 Industrial Blvd., Kearneysville, WV 25430. This appointment shall continue from this date until either revoked by me (or either of us if multiple signators) in writing, or if not revoked in writing, at midnight on December 1, 2018, at which time this Proxy and appointment shall be null and void without further action by the undersigned. During the time period that this Proxy shall remain in effect and enforceable, the Proxy Agent appointed hereunder shall have all of the powers that the undersigned may possess with respect to voting of membership interests in the Association which are allocated to the represented Units entitled to vote, provided, however, this Proxy is expressly limited to those matters set forth in the Notice of Special Meeting for the meeting and none other. The acts of the Proxy hereunder are ratified and confirmed to the extent that Proxy Agent shall do or cause to be done such acts by virtue of and within the limitations set forth in this Proxy.

I hereby revoke any and all proxies previously given by me with respect to the membership or ownership interest(s) subject of this Proxy but so far only as the same apply to the December 1, 2018, Special Meeting. I hereby waive any procedural defects to notice or call of the above Special Meeting and acknowledge notice of same prior to my execution hereof.

To the extent that this Proxy shall be executed and delivered by multiple members who collectively own undivided interests in one or more Units, the words used herein, regardless of the number and gender specifically used, shall be deemed and construed to include any other number, singular or plural, and any other gender, masculine, feminine, or neuter, as the context requires.

INDIVIDUAL ACKNOWLEDGEMENT

Unit Owner [Printed Name]	Address
Unit(s) Owned	Proxy Agent Appointed
Signature of Unit Owner(s)	
CORPORATE OR ENTITY ACKNOWLEDGE	<u>EMENT</u>
Unit Owner [Printed Name]	Address
Unit(s) Owned	Proxy Agent Appointed
Ву:	
Its:	
Signature and capacity of	Date

Income to Road Fund

% of

			\$6,875 \$970 \$1,200	*Revenues this year Payment for past due lot fee collected at property closings Payment for past due lot fee on estate settlement Payment for current lot fee paid without invoicing
			\$9,045* \$0.00 \$9,045.00	from property owners: from Oak Meadow: Total Income
57.70%	Average % of Bills which were Paid	Average % of		June 2018 to current:
61%	27,000.00 13,625.00	Customer Invoices Oak Meadow Invoices	\$16,475.00 \$13,625.00 \$30,100.00	from property owners: from Oak Meadow: Total Income
	40,625.00	June 2017 to May 31, 2018	343,343,00	June 2017 to May 31, 2018
59%	42,200.00 28,725.00 13,475.00	June 2016 to May 31, 2017 Customer Invoices Oak Meadow Invoices	\$16,820.00 \$29,125.00	June 2016 to May 31, 2017 from property owners: from Oak Meadow: (payment for 2 years)
53%	38,650.00 29,325.00 9,325.00	June 2015 to May 31, 2016 Customer Invoices Oak Meadow Invoices	\$15,650.00 \$0.00 \$15,650.00	June 2015 to May 31, 2016 from property owners: from Oak Meadow: (pd after May 31, 2016, see below) Total Income
Invoices Collected	ed in the past 3 years:	Invoices Total Road Fund invoices mailed in the past 3 years: Collected	has been:	For the past 3 years the total income into the KFA Road Fund has been:

Note: No new invoices were produced in June 2018 due to the anticipated formation of the

Keyes Ferry Acres Maintenance Association

10/31/2018

Exhibit B

Expenses to Road Fund

Expenses for the 3 previous and current years are:

\$24,496.35	\$15,995.74	\$39,737.68	\$51,863.46	Total
\$0.00	\$0.00	\$0.00	\$6,037.45	Asphalt Paving
\$1,625.02	\$1,051.30	\$55.20	\$1,061.94	Admin/Bank Fees/Postage
\$0.00	\$0.00	\$0.00	\$15,000.00	Culvert Installation
\$0.00	\$951.35	\$1,650.00	\$16,602.86	Snow Removal
\$1,926.19	\$996.00	\$4,189.50	\$0.00	Tree/Brush/Debris Removal
\$10,664.56	\$5,351.77	\$21,421.88	\$7,041.43	Road Grading, Machine Rental and Labor
\$10,280.58	\$7,645.32	\$12,421.10	\$6,119.78	Gravel and Millings w/Hauling
6/1/2018 to Current	6/1/2017 to 5/31/2018	6/1/2016 5/31/2017	6/1/2015 5/31/2016	
				and current years are:

Unpaid invoices to Snyder Environmental Services Stand at \$124,979 See Exhibit F for further detail

The Balance in the Keyes Ferry Acres Road Fund account is \$5,406.55

Potential Lot Fee Options

Assumed Fee level	Annual Fee Per Lot	Cost per Month Per Lot	Cost per Week Per Lot
Per Lot			
\$75	\$75	\$6.25	\$1.44
\$100	\$100	\$8.33	\$1.92
\$125	\$125	\$10.42	\$2.40
\$150	\$150	\$12.50	\$2.88
\$175	\$175	\$14.58	\$3.37
\$200	\$200	\$16.67	\$3.85

Estimated Annual Income to the Association Based on 757 lots

Assumed Annual Lot fee	Resulting total Annual Income	Deduction for Non-Payment*	Projected Annual Net Income
\$75	\$56,775.00	-\$12,075.00	\$44,700.00
\$100	\$75,700.00	-\$16,100.00	\$59,600.00
\$125	\$94,625.00	-\$20,125.00	\$74,500.00
\$150	\$113,550.00	-\$24,150.00	\$89,400.00
\$175	\$132,475.00	-\$28,175.00	\$104,300.00
\$200	\$151,400.00	-\$32,200.00	\$119,200.00

^{*42.3%} of non-Oak Meadow owners historically have not paid their road fees 382 non-Oak Meadow lots \times 42.3% = 161 lots won't likely pay their road fees Collection of these lot fees will likely require legal action

10/31/2018

EXHIBIT D

<u>Draft Budget</u>

Cost Items which need to be included in a Budget-These are estimates

Operating costs

Administration		\$2,000.00
Accounting		\$3,000.00
Auditing		\$5,000.00
Mailing including certified		\$2,400.00
Liability Insurance	_	\$1,700.00
Subtotal		\$14,100.00
Maintenance Cost		
Culvert and ditch grading		\$5,000.00
Road grading		\$10,000.00
Gravel and Millings		\$15,000.00
Asphalt patching		\$5,000.00
Tree/Brush removal		\$4,000.00
Entrance lighting		\$600.00
Mowing		\$3,000.00
Snow removal	_	\$10,000.00
Subtotal		\$52,600.00
Total Operating & Mainter	nance Cost	\$66,700.00
Road Reconstruction Co.	<u>st</u>	
Road upgrade budget @	333'/year	\$54,000.00
Total Budget		\$120,700.00

10/31/2018

Exhibit E

Estimate of Road Re-construction Cost for KFA Roads, per 1,000 feet of Road

Assume 1,000 feet of road to be constructed per each contract

item	Explanation	Unit Cost	# Units	Total Cost
Culverts	15" to 24"; 8 per 1,000' @30'ea. Includes driveway culverts	\$58/ft.	240'	\$13,920.00
Tree Removal	Assume average 2 large trees per 1,000'	\$1,500/ea.	2	\$3,000.00
Grading & Shaping Ditches using Grading Bucket	Ditches are necessary on both sides of road	\$11/ft.	2,000'	\$22,000.00
Scarifier Asphalt, Regrading Profile, Recompact	Profile of road needs to be changed, widened and recompacted	\$8/ft.	1,000'	\$8,000.00
6" Base Gravel	Supply grade & compact 6" of 3/4" crusher run gravel	\$29/ton	1,050 tons	\$30,450.00
Supply & Place 3" of Base Asphalt	Base course of asphalt paving	\$140/ton	350 tons	\$49,000.00
Supply & Place 1 1/2" of Wearing Course Asphalt	Wearing course of asphalt paving	\$150/ton	175 tons	\$26,250.00
Supply, Place & Compact Stone Shoulders	2' wide shoulder gravel each side	\$4.50/ft.	2,000'	\$9,000.00

Total Estimate for 1,000' of Road Re-construction

\$161,620.00

The above estimate is for budgeting purposes only It is suggested that work performed for the Association will be awarded by competitive bidding

KEYES FERRY ROAD FUND SNYDER ENVIRONMENTAL SERVICES

Summary of Invoices and payments from the Road Fund to Snyder Environmental Services

End Bal May 2010	End Bal Year Year Year Year Year May 2010 May 2011 May 2012 May 2013 May 2014	Year May 2012	Year Year May 2013 May 20		Year May 2015	Year May 2016	Year Year Year Year May 2015 May 2016 May 2017 May 2018	Year May 2018	Year Oct 2018
Total SES Invoices for work performed on roads	8,769	105,043	7,569	7,569 19,217	24,912	28,318	36,682	15,804	21,446
Total payments from KFA Road Fund to Snyder Environ.	(14,346)	(14,346) (30,037) (19,568) (20,94)	(19,568)	5	(20,173) (22,405)	(22,405)	(16,000)	(25,390)	(17,133)
Balance Due Snyder Environmental Services 43,214	37,637	112,644 100,644	100,644	98,917	103,656	109,569	130,251	120,666	124,979